

Colorado Wine Industry Development Fund (#226)

Snapshot for Fiscal Year

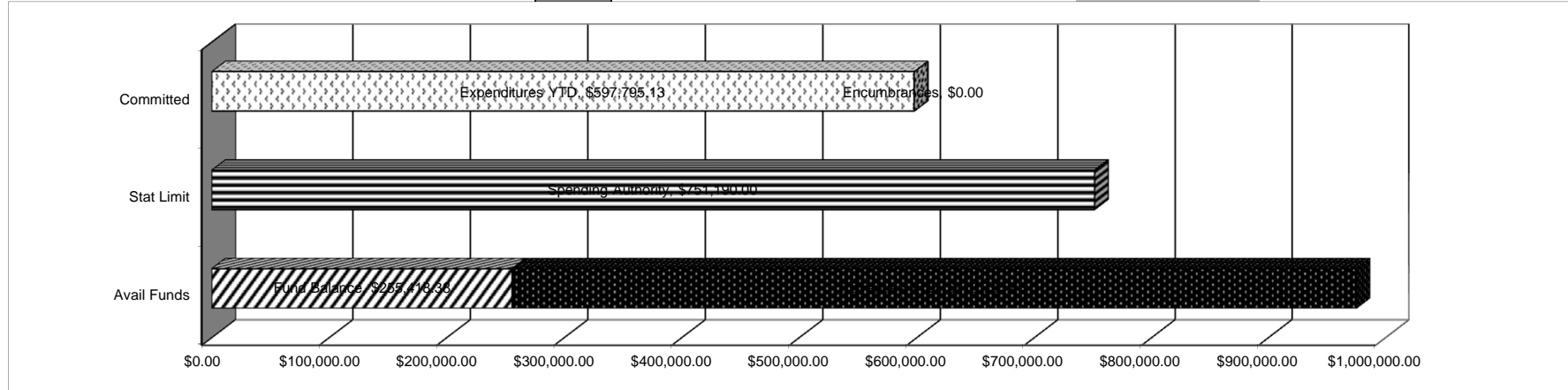
2014

Period

13

Adj

Asset Item	x	Current Period	Year to Date	%	Budget or Proj	%	Notes
Fund Balance: contingency, cash on hand	x		\$255,418.38				
Revenues: Source 1602 + 5300, Fund 226		\$1,000.00	\$719,795.43	100.00%	\$719,795.43		YTD Rev/Proj Rev
Revenues: Fund 226 Exc Tax Only		\$1,000.00	\$708,226.89				
Spending Authority: set by Long Bill, raised by first two items			\$751,190.00	129.82%			(FB+Rev)/SpendAuth
(Encumbrances: money reserved for contracts)	x		\$0.00	0.00%			Encumb/SpendAuth
(Expenditures: money spent)		(\$559.50)	(\$635,536.26)	113.26%	\$723,148.70	99.54%	Revenue/Expend: ACT vs. PROJ
Uncommitted Balance			\$115,653.74	15.40%			UncomBal/SpendAuth



Expense Descriptions	#	Current Period	Year to Date	Budget
ADV: Advertising	60	\$0.00	\$0.00	\$0.00
ADV: Ads, printing, rack serv, clipping fees	60.01	\$396.00	\$40,929.84	\$66,848.00
ADV: coupons	60.27	\$0.00	\$33.94	\$0.00
ADV: non-ad marketing and PR	60.11	\$0.00	\$1,899.75	\$0.00
ADV: Point of Sale and Promo gear	60.25	\$0.00	\$365.00	\$3,000.00
ADV: Wine purchase and shipping	60.26	\$0.00	\$4,740.65	\$0.00
Advertising Total		\$396.00	\$47,969.18	\$69,848.00
Benefits and Salaries	10	\$0.00	\$158,227.18	\$146,737.20
Contract and Prof Serv (other state agency)	20.5	\$0.00	\$253,009.92	\$258,198.50
Contract and Profess Services (outside)	20.2	\$0.00	\$11,375.00	\$71,375.00
OF&OP: Office and Operation	70	\$0.00	\$5,887.18	\$6,050.00
OF&OP: education	70.8	\$0.00	\$523.35	\$0.00
OF&OP: Legal Service	70.07	\$0.00	\$3,009.95	\$3,650.00
OF&OP: non-ad printing	70.5	\$0.00	\$3,200.28	\$25,000.00

OF&OP: Postage, shipping and freight	70.6	\$0.00	\$881.61	\$10,000.00
OF&OP: Supplies	70.4	\$0.00	\$3,328.52	\$2,500.00
OF&OP: Utilities and telephone	70.2	\$0.00	\$1,332.52	\$1,250.00
OF&OP:CDA Comp Maint, software and fees	70.46	\$0.00	\$3,432.00	\$6,232.00
OF&OP:Indirect costs, CDA	70.3	\$0.00	\$24,768.00	\$17,000.00
Office and Operation Total		\$0.00	\$46,363.41	\$71,682.00
OFF FUNCT: Official Functions	80	\$0.00	\$0.00	\$0.00
OFF FUNCT: CWIDB and related meetings	80.02	\$0.00	\$7,078.12	\$6,000.00
OFF FUNCT: festivals	80.21	\$0.00	\$22,570.99	\$20,000.00
OFF FUNCT: media and PR events	80.22	\$0.00	\$1,473.48	\$15,000.00
OFF FUNCT: tourism	80.2	\$0.00	\$0.00	\$0.00
OFF FUNCT: trade relations	80.23	\$0.00	\$14,880.86	\$0.00
Official Function totals		\$0.00	\$46,003.45	\$41,000.00
Quality Evaluation	100	\$0.00	\$6,134.49	\$20,200.00
Research	40	\$0.00	\$0.00	\$0.00
TRAV: Travel	50	\$0.00	\$0.00	\$0.00
TRAV: Auto: lease, gas, parking, mileage	50.2	\$163.50	\$9,649.05	\$10,018.00
TRAV: Comm Carr, incl taxi, transf, agents	50.4	\$0.00	\$5,373.10	\$5,500.00
TRAV: Per Diem and Lodging	50.6	\$0.00	\$13,690.35	\$17,500.00
Travel Total		\$163.50	\$28,712.50	\$33,018.00

Expenditure Totals		\$559.50	\$597,795.13	% Exp	\$712,058.70	% Budg
---------------------------	--	-----------------	---------------------	--------------	---------------------	---------------

ADMINISTRATION		\$163.50	\$239,624.72	40.08%	\$254,027.20	35.68%
MARKETING		\$396.00	\$99,026.00	16.57%	\$174,348.00	24.49%
RESEARCH		\$0.00	\$253,009.92	42.32%	\$258,198.50	36.26%
QUALITY		\$0.00	\$6,134.49	1.03%	\$26,575.00	3.73%
ADJUSTED Percentages (50% of Salaries)						
ADMINISTRATION			\$160,511.13	26.85%	\$180,658.60	25.37%
MARKETING			\$178,139.59	29.80%	\$247,716.60	34.79%
RESEARCH			\$253,009.92	42.32%	\$258,198.50	36.26%
QUALITY			\$6,134.49	1.03%	\$26,575.00	3.73%

Colorado Wine Industry Development Fund (#226)

Snapshot for Fiscal Year

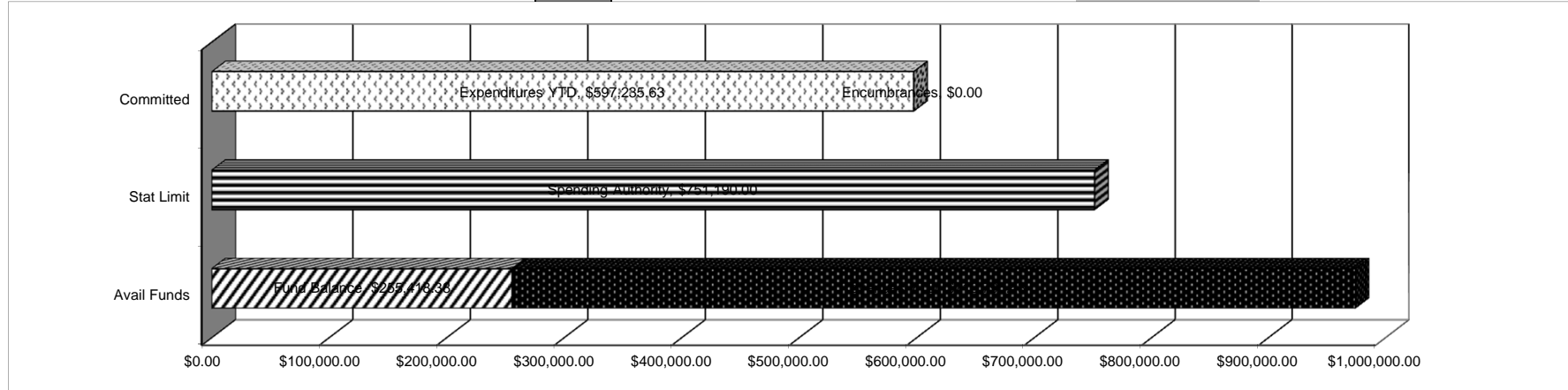
2014

Period

12

June

Asset Item	x	Current Period	Year to Date	%	Budget or Proj	%	Notes
Fund Balance: contingency, cash on hand	x		\$255,418.38				
Revenues: Source 1602 + 5300, Fund 226		\$56,517.71	\$718,795.43	99.57%	\$721,928.50		YTD Rev/Proj Rev
Revenues: Fund 226 Exc Tax Only		\$56,217.71	\$707,226.89				
Spending Authority: set by Long Bill, raised by first two items			\$751,190.00	129.69%			(FB+Rev)/SpendAuth
(Encumbrances: money reserved for contracts)	x		\$0.00	0.00%			Encumb/SpendAuth
(Expenditures: money spent)		(\$84,646.85)	(\$634,976.76)	113.20%	\$723,148.70	99.83%	Revenue/Expend: ACT vs. PROJ
Uncommitted Balance			\$116,213.24	15.47%			UncomBal/SpendAuth



Expense Descriptions	#	Current Period	Year to Date	Budget
ADV: Advertising	60	\$0.00	\$0.00	\$0.00
ADV: Ads, printing, rack serv, clipping fees	60.01	\$3,112.00	\$40,533.84	\$66,848.00
ADV: coupons	60.27	\$0.00	\$33.94	\$0.00
ADV: non-ad marketing and PR	60.11	\$75.00	\$1,899.75	\$0.00
ADV: Point of Sale and Promo gear	60.25	\$0.00	\$365.00	\$3,000.00
ADV: Wine purchase and shipping	60.26	\$3,865.14	\$4,740.65	\$0.00
Advertising Total		\$7,052.14	\$47,573.18	\$69,848.00
Benefits and Salaries	10	\$13,301.46	\$158,227.18	\$146,737.20
Contract and Prof Serv (other state agency)	20.5	\$36,507.60	\$253,009.92	\$258,198.50
Contract and Profess Services (outside)	20.2	\$3,781.25	\$11,375.00	\$71,375.00
OF&OP: Office and Operation	70	\$274.00	\$5,887.18	\$6,050.00
OF&OP: education	70.8	\$0.00	\$523.35	\$0.00
OF&OP: Legal Service	70.07	\$66.46	\$3,009.95	\$3,650.00
OF&OP: non-ad printing	70.5	\$0.00	\$3,200.28	\$25,000.00

OF&OP: Postage, shipping and freight	70.6	\$167.45	\$881.61	\$10,000.00		
OF&OP: Supplies	70.4	\$179.93	\$3,328.52	\$2,500.00		
OF&OP: Utilities and telephone	70.2	\$64.89	\$1,332.52	\$1,250.00		
OF&OP:CDA Comp Maint, software and fees	70.46	\$0.00	\$3,432.00	\$6,232.00		
OF&OP:Indirect costs, CDA	70.3	\$0.00	\$24,768.00	\$17,000.00		
Office and Operation Total		\$752.73	\$46,363.41	\$71,682.00		
OFF FUNCT: Official Functions	80	\$0.00	\$0.00	\$0.00		
OFF FUNCT: CWIDB and related meetings	80.02	\$3,336.24	\$7,078.12	\$6,000.00		
OFF FUNCT: festivals	80.21	\$15,000.00	\$22,570.99	\$20,000.00		
OFF FUNCT: media and PR events	80.22	\$0.00	\$1,473.48	\$15,000.00		
OFF FUNCT: tourism	80.2	\$0.00	\$0.00	\$0.00		
OFF FUNCT: trade relations	80.23	\$324.00	\$14,880.86	\$0.00		
Official Function totals		\$18,660.24	\$46,003.45	\$41,000.00		
Quality Evaluation	100	\$1,133.25	\$6,134.49	\$20,200.00		
Research	40	\$0.00	\$0.00	\$0.00		
TRAV: Travel	50	\$0.00	\$0.00	\$0.00		
TRAV: Auto: lease, gas, parking, mileage	50.2	\$1,612.84	\$9,485.55	\$10,018.00		
TRAV: Comm Carr, incl taxi, transf, agents	50.4	\$6.50	\$5,373.10	\$5,500.00		
TRAV: Per Diem and Lodging	50.6	\$1,838.84	\$13,690.35	\$17,500.00		
Travel Total		\$3,458.18	\$28,549.00	\$33,018.00		
Expenditure Totals		\$84,646.85	\$597,235.63	% Exp	\$712,058.70	% Budg

ADMINISTRATION		\$20,716.31	\$239,461.22	40.09%	\$254,027.20	35.68%
MARKETING		\$26,289.69	\$98,630.00	16.51%	\$174,348.00	24.49%
RESEARCH		\$73,015.20	\$253,009.92	42.36%	\$258,198.50	36.26%
QUALITY		\$1,133.25	\$6,134.49	1.03%	\$26,575.00	3.73%
ADJUSTED Percentages (50% of Salaries)						
ADMINISTRATION			\$160,347.63	26.85%	\$180,658.60	25.37%
MARKETING			\$177,743.59	29.76%	\$247,716.60	34.79%
RESEARCH			\$253,009.92	42.36%	\$258,198.50	36.26%
QUALITY			\$6,134.49	1.03%	\$26,575.00	3.73%

Colorado Wine Industry Development Fund (#226)

Snapshot for Fiscal Year

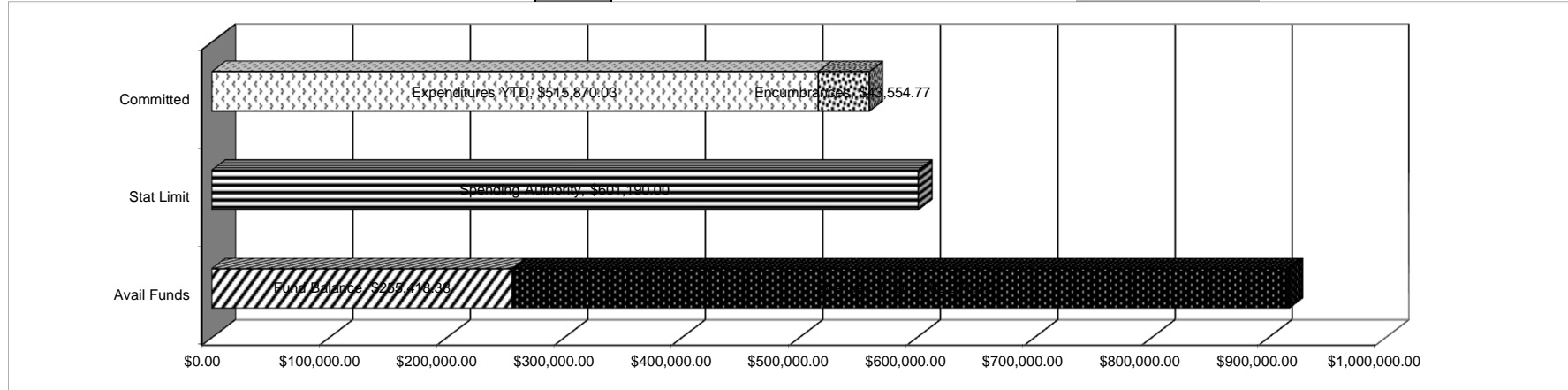
2014

Period

11

May

Asset Item	x	Current Period	Year to Date	%	Budget or Proj	%	Notes
Fund Balance: contingency, cash on hand	x		\$255,418.38				
Revenues: Source 1602 + 5300, Fund 226		\$76,931.25	\$662,277.72	91.47%	\$724,031.34		YTD Rev/Proj Rev
Revenues: Fund 226 Exc Tax Only		\$74,952.71	\$651,009.18				
Spending Authority: set by Long Bill, raised by first two items			\$601,190.00	152.65%			(FB+Rev)/SpendAuth
(Encumbrances: money reserved for contracts)	x		(\$43,554.77)	7.24%			Encumb/SpendAuth
(Expenditures: money spent)		(\$40,071.84)	(\$550,329.91)	120.34%	\$723,148.70	100.12%	Revenue/Expend: ACT vs. PROJ
Uncommitted Balance			\$7,305.32	1.22%			UncomBal/SpendAuth

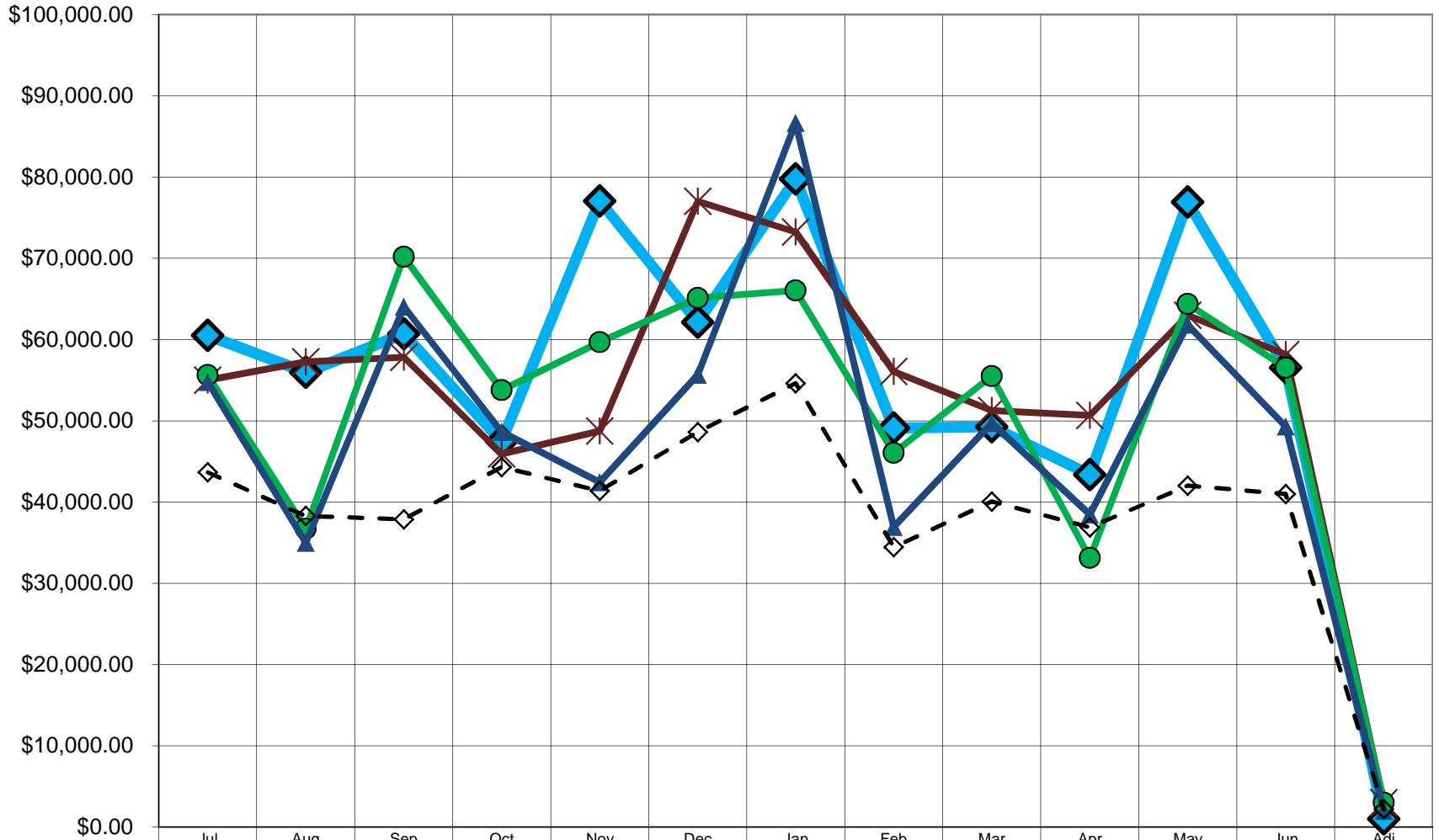


Expense Descriptions	#	Current Period	Year to Date	Budget
ADV: Advertising	60	\$0.00	\$0.00	\$0.00
ADV: Ads, printing, rack serv, clipping fees	60.01	\$340.00	\$37,421.84	\$66,848.00
ADV: coupons	60.27	\$0.00	\$33.94	\$0.00
ADV: non-ad marketing and PR	60.11	\$75.00	\$1,824.75	\$0.00
ADV: Point of Sale and Promo gear	60.25	\$0.00	\$365.00	\$3,000.00
ADV: Wine purchase and shipping	60.26	\$0.00	\$875.51	\$0.00
Advertising Total		\$415.00	\$40,521.04	\$69,848.00
Benefits and Salaries	10	\$13,826.06	\$144,925.72	\$146,737.20
Contract and Prof Serv (other state agency)	20.5	\$20,511.77	\$216,502.32	\$258,198.50
Contract and Profess Services (outside)	20.2	\$0.00	\$10,875.00	\$71,375.00
OF&OP: Office and Operation	70	\$255.00	\$5,613.18	\$6,050.00
OF&OP: education	70.8	\$0.00	\$523.35	\$0.00
OF&OP: Legal Service	70.07	\$246.86	\$2,943.49	\$3,650.00
OF&OP: non-ad printing	70.5	\$0.00	\$3,200.28	\$25,000.00

OF&OP: Postage, shipping and freight	70.6	\$64.17	\$714.16	\$10,000.00		
OF&OP: Supplies	70.4	\$0.00	\$3,148.59	\$2,500.00		
OF&OP: Utilities and telephone	70.2	\$71.03	\$1,267.63	\$1,250.00		
OF&OP:CDA Comp Maint, software and fees	70.46	\$200.00	\$3,432.00	\$6,232.00		
OF&OP:Indirect costs, CDA	70.3	\$786.00	\$24,768.00	\$17,000.00		
Office and Operation Total		\$1,623.06	\$45,610.68	\$71,682.00		
OFF FUNCT: Official Functions	80	\$0.00	\$0.00	\$0.00		
OFF FUNCT: CWIDB and related meetings	80.02	\$0.00	\$3,741.88	\$6,000.00		
OFF FUNCT: festivals	80.21	\$2,500.00	\$7,570.99	\$20,000.00		
OFF FUNCT: media and PR events	80.22	\$0.00	\$1,473.48	\$15,000.00		
OFF FUNCT: tourism	80.2	\$0.00	\$0.00	\$0.00		
OFF FUNCT: trade relations	80.23	\$28.73	\$14,556.86	\$0.00		
Official Function totals		\$2,528.73	\$27,343.21	\$41,000.00		
Quality Evaluation	100	\$0.00	\$5,001.24	\$20,200.00		
Research	40	\$0.00	\$0.00	\$0.00		
TRAV: Travel	50	\$0.00	\$0.00	\$0.00		
TRAV: Auto: lease, gas, parking, mileage	50.2	\$33.38	\$7,872.71	\$10,018.00		
TRAV: Comm Carr, incl taxi, transf, agents	50.4	\$0.00	\$5,366.60	\$5,500.00		
TRAV: Per Diem and Lodging	50.6	\$1,133.84	\$11,851.51	\$17,500.00		
Travel Total		\$1,167.22	\$25,090.82	\$33,018.00		
Expenditure Totals		\$40,071.84	\$515,870.03	% Exp	\$712,058.70	% Budg

ADMINISTRATION	\$16,590.16	\$218,744.91	42.40%	\$254,027.20	35.68%
MARKETING	\$2,969.91	\$75,621.56	14.66%	\$174,348.00	24.49%
RESEARCH	\$41,023.54	\$216,502.32	41.97%	\$258,198.50	36.26%
QUALITY	\$0.00	\$5,001.24	0.97%	\$26,575.00	3.73%
ADJUSTED Percentages (50% of Salaries)					
ADMINISTRATION		\$146,282.05	28.36%	\$180,658.60	25.37%
MARKETING		\$148,084.42	28.71%	\$247,716.60	34.79%
RESEARCH		\$216,502.32	41.97%	\$258,198.50	36.26%
QUALITY		\$5,001.24	0.97%	\$26,575.00	3.73%

CWIDB Monthly Revenue Comparison



	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Adj
◆ FY 2014	\$60,521.81	\$55,977.81	\$60,718.47	\$47,457.41	\$77,037.15	\$62,119.83	\$79,771.32	\$49,094.27	\$49,280.90	\$43,367.50	\$76,931.25	\$56,517.71	\$1,000.00
✱ FY 2013	\$55,013.93	\$57,266.27	\$57,833.44	\$45,938.08	\$48,756.49	\$77,012.12	\$73,240.12	\$56,068.00	\$51,276.20	\$50,678.57	\$63,011.56	\$58,158.85	\$3,000.00
● FY 2012	\$55,622.76	\$36,702.32	\$70,180.20	\$53,784.42	\$59,694.99	\$65,116.90	\$66,051.78	\$46,066.43	\$55,500.59	\$33,112.24	\$64,403.98	\$56,524.65	\$3,000.00
▲ FY 2011	54758.53	34996.33	64049.15	48632.85	42438.37	55661.56	86661.42	36954.4	49723.4	38461.49	61843.36	49304.67	2000
◆ AVG FY 2000-2010	\$43,667.43	\$38,284.49	\$37,876.76	\$44,306.77	\$41,371.18	\$48,620.24	\$54,616.32	\$34,440.03	\$40,057.08	\$36,886.86	\$42,026.39	\$40,987.21	\$2,182.65

Fiscal Year Revenue Totals

■ Revenue YTD ▨ Total Year or Proj

